



# THE SULLAIR MANAGED AIR POWER ADVANTAGE

**MAXIMIZED RELIABILITY AND UPTIME** of your compressed air system – keeping your business operations up and running.

**MANAGED BUDGET** – One flat monthly rate includes the equipment; parts and maintenance; and monitoring and management of your compressed air system. Unexpected expenses from your compressed air system are no longer a concern!

**INCREASED MANAGEMENT FOCUS** — Sullair managing your compressed air systems allows your focus to remain solely on your core business.

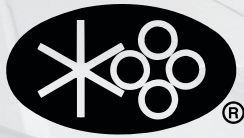
## MANAGING YOUR BUSINESS IS YOUR BUSINESS **BUILDING AND MANAGING COMPRESSED AIR SYSTEMS IS OURS**

Industrial businesses around the world rely on a steady supply of compressed air to keep their businesses operating. Sullair Managed Air Power provides comprehensive management of your total compressed air system allowing you and your staff to maintain focus on your core business.

**SULLAIR MANAGED AIR POWER** is the comprehensive solution to all your compressed air needs. This long-term program provides:

- An analysis of your compressed air needs—including future growth
- Installation of a complete Sullair compressed air solution tailored to your specific requirements for air flow, pressure and air quality. The complete installation includes:
  - Compressors; air treatment; storage; remote monitoring solutions
- Maintenance and management of your system for worry-free uptime

You provide connections for compressed air and electricity. Sullair will take care of the rest — 24 hours a day, 365 days a year. And, monthly reporting will keep you apprised of all system operating parameters to ensure your confidence remains as high as the service levels we provide.



# SULLAIR®

## MANAGED AIR POWER

### THE ADVANTAGE

#### Comprehensive up-front audit and analysis

Thoroughly understanding your business including current-state as well as future goals enables Sullair to provide the right solution for you.

#### Solutions customized specifically for your operations

Solutions recommended are specific to your business and needs. Sullair exclusive tools including AirSuite™ provide the best options for you. No off-the-shelf offerings requiring you to adapt your operations are ever considered.

#### Comprehensive solution management

Everything is considered — from space required to solution redundancy; from air quality to air consumption; from maintenance to repair.

#### Around the clock management

We monitor your compressed air operations 24/7/365 to ensure maximum uptime. This constant review enables us to detect and address potential concerns before they impact your business.

#### Complete budget control

The costs for your compressed air consumption is fixed from day one. And there are no capital outlays required – all costs, including maintenance and management are included.\*

*\* Compressed air usage above expected demand will result in increased fees as specified in your contract.*

### SULLAIR A HITACHI GROUP COMPANY

For more than 50 years, Sullair has been providing compressed air solutions to industries around the globe. All Sullair solutions are backed by our brand promise: Reliability Durability Performance. Our extensive experience in industrial air compression helps us provide the right solutions for your specific needs including oil flooded and oil free compressor options; air treatment including filtration and dryers; and tools to help businesses manage their air compression operations.

And, in 2017, Sullair became A Hitachi Group Company. The combination of Sullair and Hitachi brings extensive air compression solution expertise to your operations all backed by the size and financial strength of the global Hitachi organization.



A Hitachi Group Company

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